

BRUCE E. GREWCOCK  
1000 KIEWIT PLAZA  
OMAHA, NEBRASKA 68131

October 4, 2011

The Honorable Lee Terry  
U.S. House of Representatives  
2331 Russell House Office Bldg.  
Washington, DC 20515

Dear Representative Terry:

In response to the State Department's invitation for input on the Keystone XL Pipeline, our company has submitted the enclosed letter to Secretary Clinton. We are strongly supportive of the pipeline for several reasons, but our special perspective is as a company that knows TransCanada well and knows them to be one of the premier companies in their industry.

Because this is a good project for both the U.S. and Canada, good for Nebraska and its tax base, and good for investment and jobs, I am optimistic there will in the end be a good decision. The enclosed copy is being sent as a courtesy to let you know where we stand on this important issue. We would encourage Nebraska's state and federal policymakers to be open-minded and supportive as it approaches resolution.

Sincerely,





October 4, 2011

**BRUCE E. GREWCOCK**  
President and CEO

The Honorable Hillary Clinton  
U.S. Department of State  
Keystone XL EIS Project  
P.O. Box 96503-98500  
Washington, DC 20090-6503

Dear Secretary Clinton:

On behalf of the Kiewit Corporation, I want to take this opportunity to comment on the final Environmental Impact Statement (EIS) for the proposed Keystone XL Pipeline. We strongly support development of the pipeline and the route proposed by TransCanada.

This has become an emotionally-charged issue in our home state of Nebraska. But as a company of engineers, we would hope to see a final decision made on the basis of facts. Our country's energy future is far too important to allow political expediency to override the pipeline's long term benefits.

The U.S. Department of State has requested input as it prepares to make a final decision. Our perspective is as a company headquartered in Nebraska for 127 years, a company that has worked closely with TransCanada and its people on past projects, and as a company that in addition to being the third largest general contractor in the U.S. is also one of the largest general contractors in Canada.

Kiewit's relationship with TransCanada goes back nearly a decade. We consider them a premier customer in the sense that they are demanding but fair and share our values with respect to safety and quality. Companies in the oil & gas industry are among the strictest in demanding that contractors have exemplary safety records. From our experience on recent projects, we also know that quality is a priority for TransCanada.

In 2010, Kiewit worked on six projects for TransCanada. Five were pumping stations on the initial Keystone Pipeline. Now complete, those facilities are located in North Dakota, South Dakota, Nebraska, Kansas and Oklahoma.

We continued to work on a significant project in 2011. The Coolidge Generating Station, located about 50 miles southeast of Phoenix, is a 575 MW gas-fired peaking power station that went on-line just prior to this year's peak air conditioning season. These six recent projects have a combined contract value in excess of \$100 million, making TransCanada one of our largest non-government customers.

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Kiewit does not have a contractual arrangement with TransCanada for work on the proposed pipeline. There will be multiple contractors working on a project of this size and scope. But because of the performance of our people on current and past work, and because the route passes through areas where we are a dominant contractor, we anticipate we will be a strong competitor for a portion of the work.

Our final perspective is as citizens. We too often take for granted that one of the longest borders in the world is with a country that shares many of our cultural values and is a relationship based on mutual respect. As a matter of national policy, we should be giving priority to a resource-rich country that is next door and one of our best friends in the world. The past decade of war in the Middle East, and the sacrifices made by those serving our country in uniform, should have served to remind us of the importance of energy security that an asset like the Keystone XL Pipeline would provide.

While our energy future is the compelling reason for the pipeline, it will also create good-paying jobs as it becomes the largest construction project in North America. At a time when the President is calling upon industry to invest in America and hire workers, TransCanada and the contractors it selects will invest billions and employ thousands on this multi-year project.

Thank you for this opportunity to share our special perspective as a company with firsthand experience in working with TransCanada. We urge your Department to complete the permitting review and grant approvals for the Keystone XL Pipeline in a timely manner.

Sincerely,



Bruce E. Grewcock  
President and CEO

c: Alexander Yuan  
The Honorable Dave Heineman  
The Honorable Ben Nelson  
The Honorable Mike Johanns  
The Honorable Jeff Fortenberry  
The Honorable Lee Terry  
The Honorable Adrian Smith